

APPENDIX 5:

Employment and Wage Potential by State

Wage and employment potential was based on the mid-point forecast and extrapolated using data from stat-by-state surveys. Note: This does not include employment at gas stations or grocery stores.

State	Legal Status	Revenue	Jobs	Wages
Alabama	N	\$272,450,480	3,153	\$126,583,217
Alaska	N	\$80,502,585	932	\$37,402,306
Arizona	N	\$699,072,040	8,091	\$324,795,858
Arkansas	N	\$283,054,840	3,276	\$131,510,108
California	R	\$3,560,617,800	41,210	\$1,654,298,625
Colorado	N	\$1,237,447,240	14,322	\$574,930,358
Connecticut	R	\$238,190,240	2,757	\$110,665,567
Delaware	N	\$103,960,380	1,203	\$48,301,032
District of Columbia	L	\$79,211,957	917	\$36,802,667
Florida	L	\$1,944,676,480	22,507	\$903,516,133
Georgia	R	\$548,163,840	6,344	\$254,682,400
Hawaii	R	\$92,176,360	1,067	\$42,826,058
Idaho	N	\$134,593,800	1,558	\$62,533,625
Illinois	L	\$835,297,280	9,667	\$388,087,467
Indiana	L	\$438,041,640	5,070	\$203,518,525
Iowa	N	\$312,551,211	3,617	\$145,214,417
Kansas	L	\$203,930,000	2,360	\$94,747,917
Kentucky	L	\$301,816,400	3,493	\$140,226,917
Louisiana	R	\$250,426,040	2,898	\$116,350,442
Maine	L	\$417,648,640	4,834	\$194,043,733
Maryland	R	\$364,626,840	4,220	\$169,409,275
Massachusetts	L	\$500,036,360	5,787	\$232,321,892
Michigan	R	\$1,150,980,920	13,321	\$534,757,242
Minnesota	R	\$294,474,920	3,408	\$136,815,992
Mississippi	N	\$163,144,000	1,888	\$75,798,333
Missouri	L	\$691,730,560	8,006	\$321,384,933
Montana	N	\$109,057,945	1,262	\$50,669,412
Nebraska	L	\$139,488,120	1,614	\$64,807,575
Nevada	N	\$447,830,280	5,183	\$208,066,425
New Hampshire	L	\$182,721,280	2,115	\$84,894,133
New Jersey	L	\$359,732,520	4,163	\$167,135,325
New Mexico	L	\$362,995,400	4,201	\$168,651,292
New York	N	\$858,953,160	9,941	\$399,078,225
North Carolina	L	\$759,435,320	8,789	\$352,841,242
North Dakota	N	\$44,048,880	510	\$20,465,550
Ohio	L	\$704,782,080	8,157	\$327,448,800
Oklahoma	L	\$2,235,888,520	25,878	\$1,038,816,158
Oregon	N	\$912,790,680	10,564	\$424,091,675
Pennsylvania	L	\$822,245,760	9,516	\$382,023,600
Rhode Island	N	\$63,626,160	736	\$29,561,350
South Carolina	L	\$290,396,320	3,361	\$134,921,033
South Dakota	L	\$44,864,600	519	\$20,844,542
Tennessee	L	\$561,215,360	6,495	\$260,746,267
Texas	L / LP	\$2,048,272,920	23,706	\$951,648,075
Utah	N	\$326,339,203	3,777	\$151,620,456
Vermont	N	\$35,891,680	415	\$16,675,633
Virginia	R	\$453,540,320	5,249	\$210,719,367
Washington	N	\$921,763,600	10,668	\$428,260,583
West Virginia	N	\$124,805,160	1,444	\$57,985,725
Wisconsin	L	\$379,309,800	4,390	\$176,231,125
Wyoming	L / LP	\$36,707,400	425	\$17,054,625
USA Totals		\$28,425,525,322	328,989	\$13,206,783,234

APPENDIX 6:

State Sales Tax Potential

Sales tax potential is based on the mid-point forecast and uses only state sales taxes from each state. Some states do not have a sales tax, while others have a specific cannabinoid tax. Additional cannabinoid taxes were not included in this analysis.

State	Legal Status	Revenue	Sales Tax Rate	Tax Revenue Potential
Alabama	N	\$272,450,480	4.00%	\$10,898,019
Alaska	N	\$80,502,585	0.00%	\$0
Arizona	N	\$699,072,040	5.60%	\$39,148,034
Arkansas	N	\$283,054,840	6.50%	\$18,398,565
California	R	\$3,560,617,800	7.25%	\$258,144,791
Colorado	N	\$1,237,447,240	2.90%	\$35,885,970
Connecticut	R	\$238,190,240	6.35%	\$15,125,080
Delaware	N	\$103,960,380	0.00%	\$0
District of Columbia	L	\$79,211,957	6.00%	\$4,752,717
Florida	L	\$1,944,676,480	6.00%	\$116,680,589
Georgia	R	\$548,163,840	4.00%	\$21,926,554
Hawaii	R	\$92,176,360	4.00%	\$3,687,054
Idaho	N	\$134,593,800	6.00%	\$8,075,628
Illinois	L	\$835,297,280	6.25%	\$52,206,080
Indiana	L	\$438,041,640	7.00%	\$30,662,915
Iowa	N	\$312,551,211	6.00%	\$18,753,073
Kansas	L	\$203,930,000	6.50%	\$13,255,450
Kentucky	L	\$301,816,400	6.00%	\$18,108,984
Louisiana	R	\$250,426,040	4.45%	\$11,143,959
Maine	L	\$417,648,640	5.50%	\$22,970,675
Maryland	R	\$364,626,840	6.00%	\$21,877,610
Massachusetts	L	\$500,036,360	6.25%	\$31,252,273
Michigan	R	\$1,150,980,920	6.00%	\$69,058,855
Minnesota	R	\$294,474,920	6.88%	\$20,245,151
Mississippi	N	\$163,144,000	7.00%	\$11,420,080
Missouri	L	\$691,730,560	4.23%	\$29,225,616
Montana	N	\$109,057,945	0.00%	\$0
Nebraska	L	\$139,488,120	5.50%	\$7,671,847
Nevada	N	\$447,830,280	6.85%	\$30,676,374
New Hampshire	L	\$182,721,280	0.00%	\$0
New Jersey	L	\$359,732,520	6.63%	\$23,832,279
New Mexico	L	\$362,995,400	5.00%	\$18,149,770
New York	N	\$858,953,160	4.00%	\$34,358,126
North Carolina	L	\$759,435,320	4.75%	\$36,073,178
North Dakota	N	\$44,048,880	5.00%	\$2,202,444
Ohio	L	\$704,782,080	5.75%	\$40,524,970
Oklahoma	L	\$2,235,888,520	4.50%	\$100,614,983
Oregon	N	\$912,790,680	0.00%	\$0
Pennsylvania	L	\$822,245,760	6.00%	\$49,334,746
Rhode Island	N	\$63,626,160	7.00%	\$4,453,831
South Carolina	L	\$290,396,320	6.00%	\$17,423,779
South Dakota	L	\$44,864,600	4.50%	\$2,018,907
Tennessee	L	\$561,215,360	7.00%	\$39,285,075
Texas	L / LP	\$2,048,272,920	6.25%	\$128,017,058
Utah	N	\$326,339,203	6.10%	\$19,906,691
Vermont	N	\$35,891,680	6.00%	\$2,153,501
Virginia	R	\$453,540,320	5.30%	\$24,037,637
Washington	N	\$921,763,600	6.50%	\$59,914,634
West Virginia	N	\$124,805,160	6.00%	\$7,488,310
Wisconsin	L	\$379,309,800	5.00%	\$18,965,490
Wyoming	L / LP	\$36,707,400	4.00%	\$1,468,296
USA Totals		\$28,425,525,322		\$1,551,475,647